

New Factory Support Program for System Integrators

A new program, designed to provide system integrators with rapid access to information regarding the company's industrial fiber optic networking products, has been launched by Weed Instrument of Round Rock, Texas, USA.

Weed Instrument recognizes system integrators as a key group in specifying networking



equipment for industrial and process control systems, plant automation and manufacturing execution systems. This new program includes greatly enhanced support as an aid to selecting the optimum products for an application and obtaining “real time” advice regarding installation and commissioning.

Once registered via the Weed Instrument website, system integrators are granted exclusive access to the “System Integrators” section of the website. This section contains the latest application notes, technical specifications, software upgrades, product notifications and white papers published by the Fiber Optics Division of Weed Instrument. The program also includes a toll-free number that is available only to system integrators, plus an exclusive email address that provides a guaranteed four-hour maximum response time.

An additional benefit of registering is a system integrator lead referral program as well as local, onsite training and support.

For more information about registering for this new program, please contact Weed at 1-866-WEED-FIBER (866.933.3342) or go to http://www.weedinstrument.com/contact_us/integrator.html.

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